



1/10

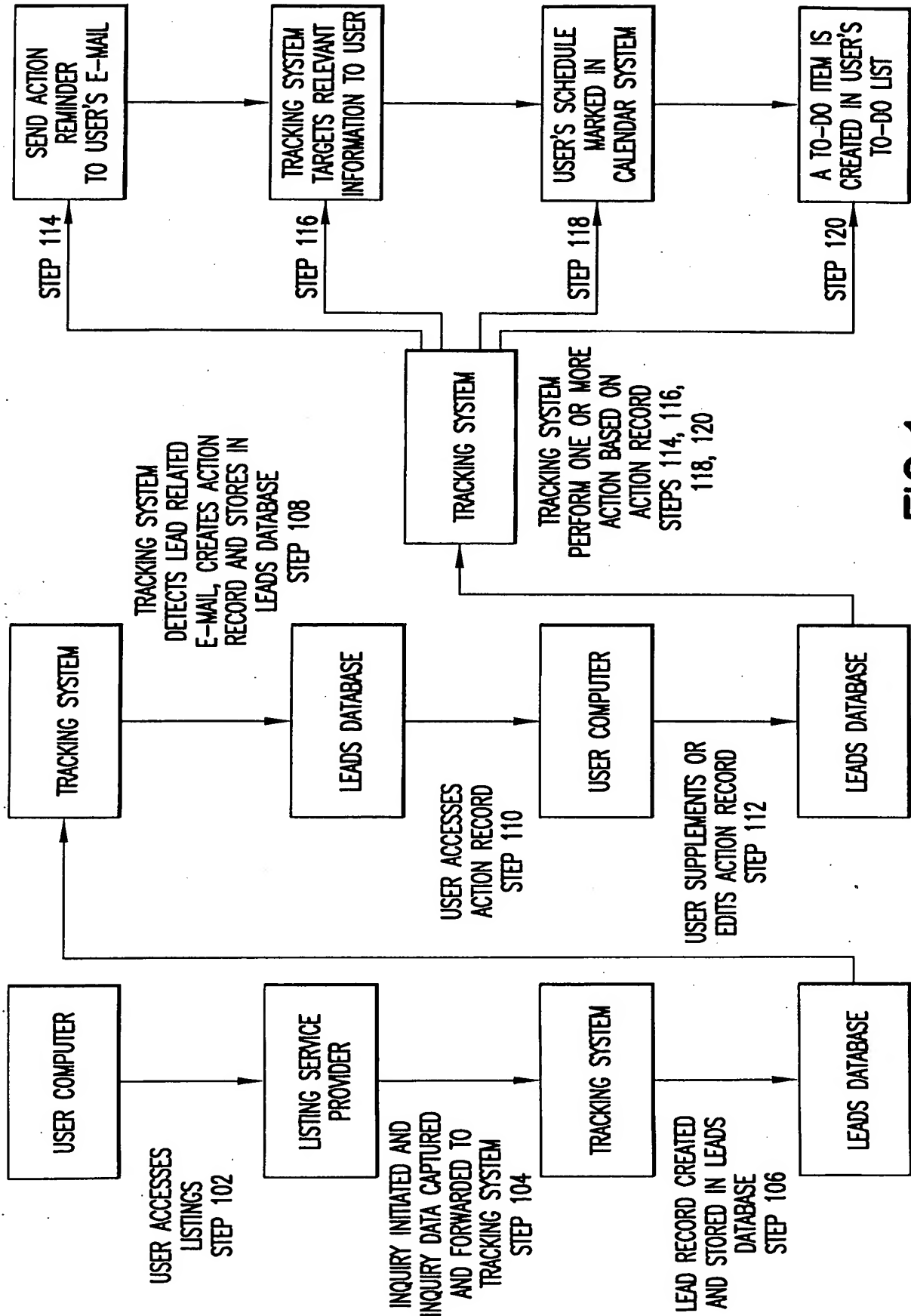


FIG. 1

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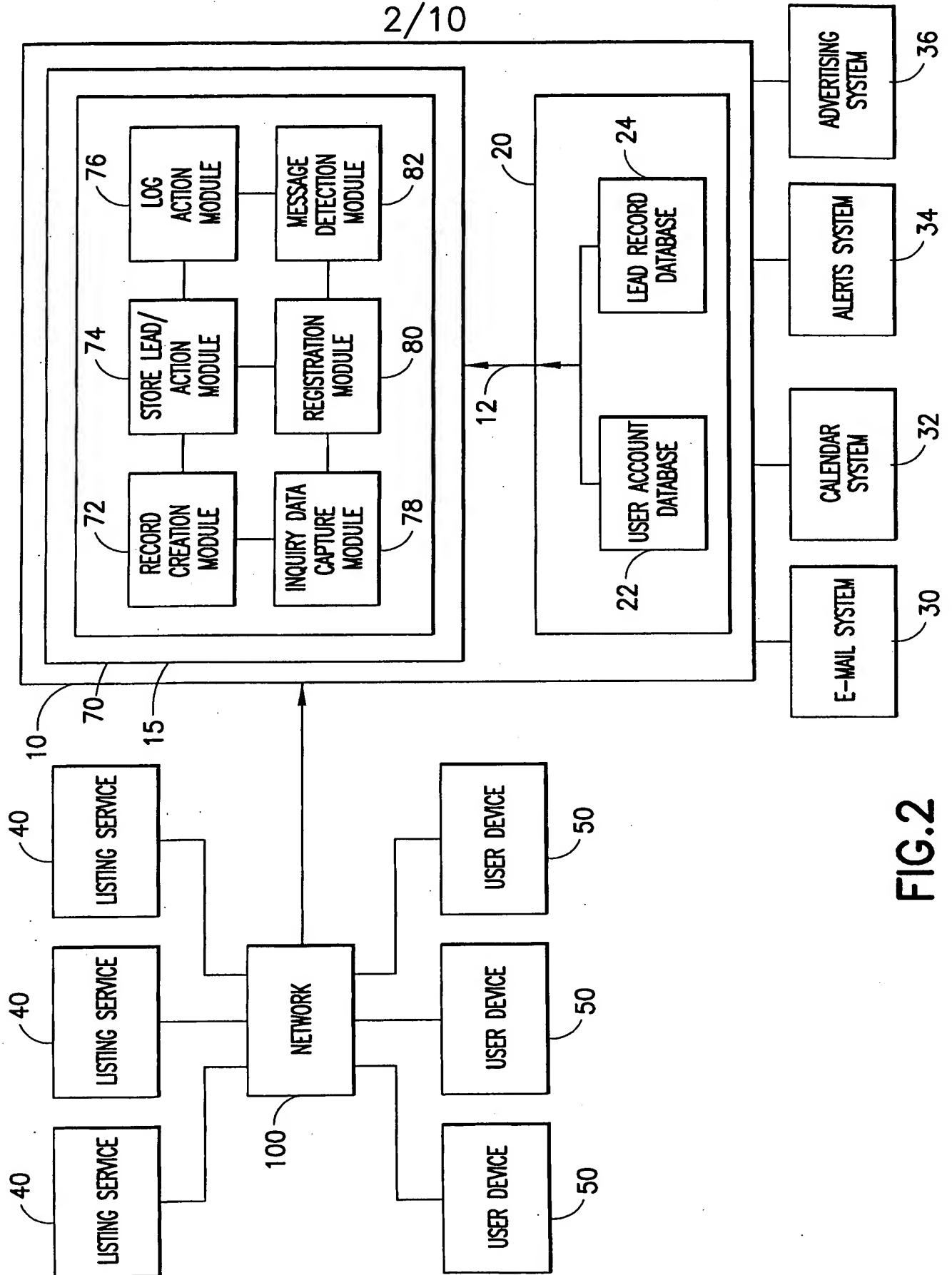


FIG. 2

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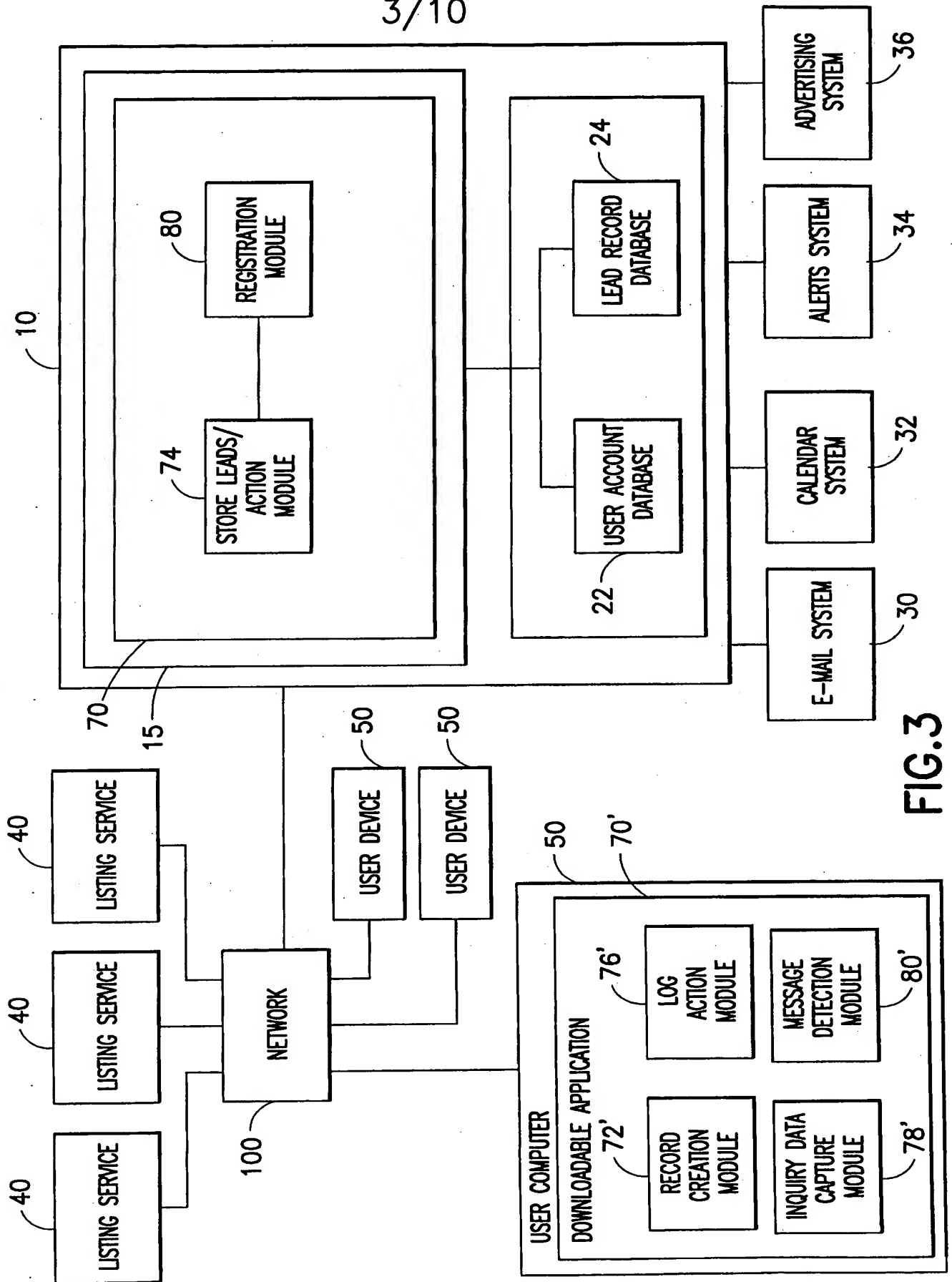


FIG. 3

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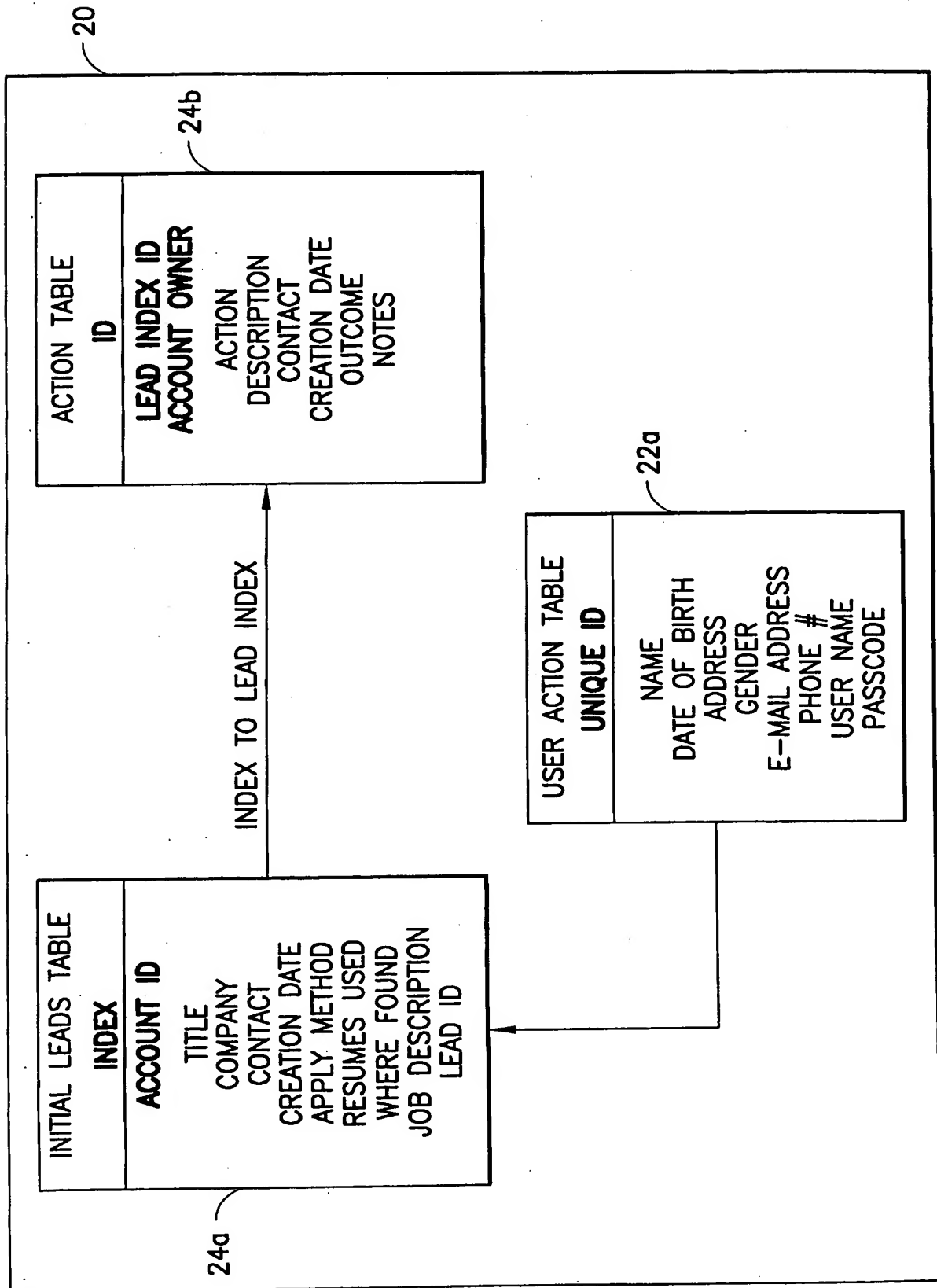


FIG.4

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200

WEB BROWSER

ADDRESS: <http://tracker.yahoo.com/registration.htm>

TRACKING SYSTEM  
REGISTRATION FORM

NAME:	JOHN DOE	210a
DATE OF BIRTH:	7-09-72	210b
ADDRESS:	111 WEST 53rd STREET	210c
CITY:	NEW YORK	210d
STATE:	NY	210e
ZIP CODE:	10123	210f
E-MAIL	JD1234@YAHOO.COM	210g
GENDER:	MALE	210h
USERNAME:	JD12345	210i
PASSCODE:	*****	210j
REPEAT PASSCODE:	*****	210k
CELL #:	917-111-XXXX	210l

FIG.5

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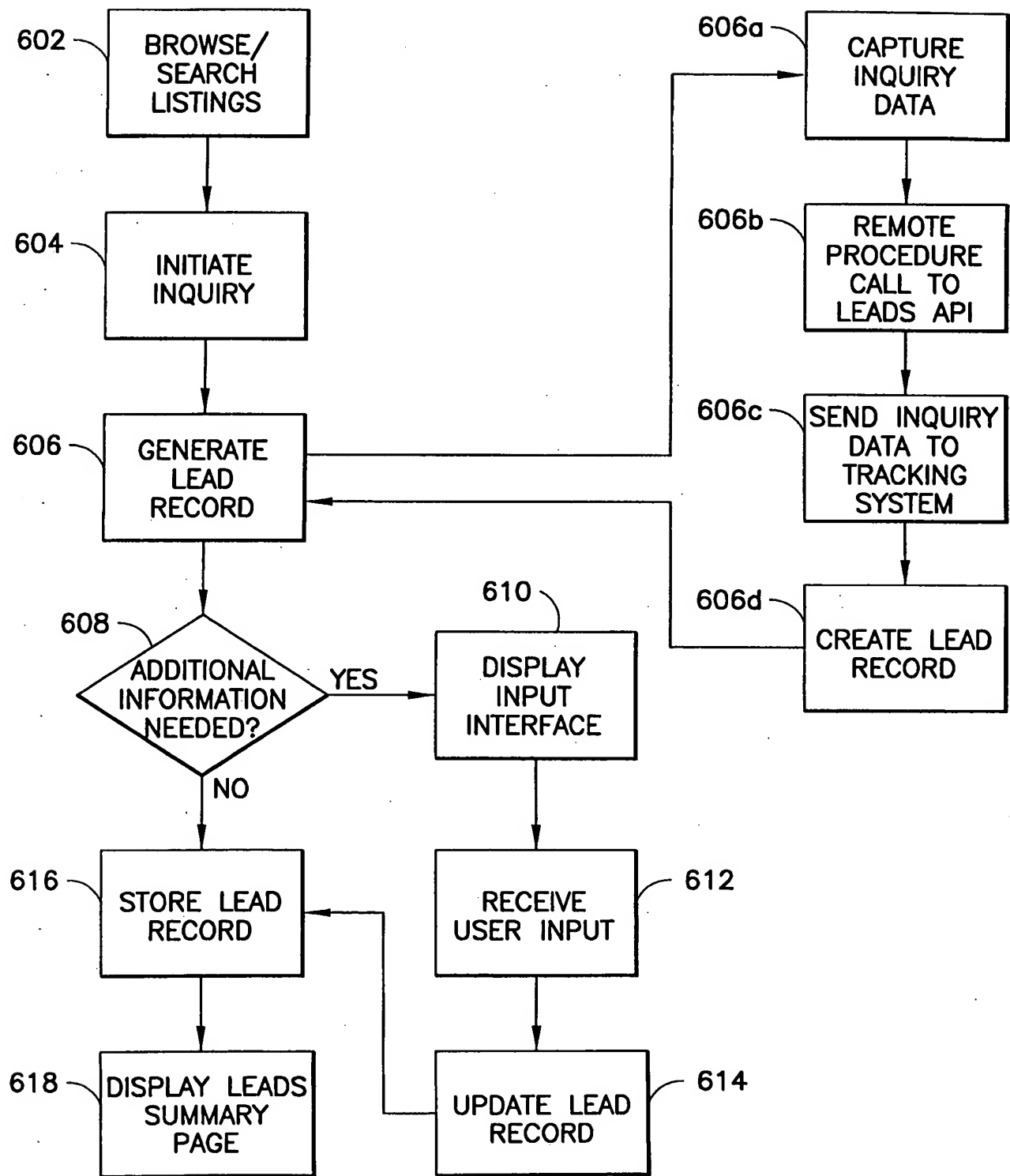


FIG. 6

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500

510

WEB BROWSER

ADDRESS: <http://hotjobs.yahoo.com/listings.htm>

JOB LISTINGS

JOB TITLE	COMPANY	LOCATION	SALARY	DATE
SALES ASSISTANT	ABC INC.	NY, NY	65,000	3/16/03
SALES COORDINATOR	ABC INC.	NY, NY	82,000	3/16/03
DIRECTOR OF SALES	ABC INC.	NY, NY	115,000	3/16/03
ADVERTISING MANAGER	XYZ CORP.	NY, NY	90,000	3/16/03

FIG.7

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600

WEB BROWSER

ADDRESS: <http://hotjobs.yahoo.com/?123ABC>

APPLY TO JOB
SALES COORDINATOR ABC INC. NY, NY
JOB DESCRIPTION
SALES COORDINATOR JOB ID=123ABC TYPE=EMPLOYEE FULL TIME DATE=09/16/03
NOTES: SALES COORDINATOR NEEDED FOR ONSITE SALES IN NYC. COMMISSION BASED COMPENSATION. 1-3 YEARS EXPERIENCE.

CHOOSE RESUME

UPLOAD  
COVER LETTER

SUBMIT  
APPLICATION

610

620

FIG.8



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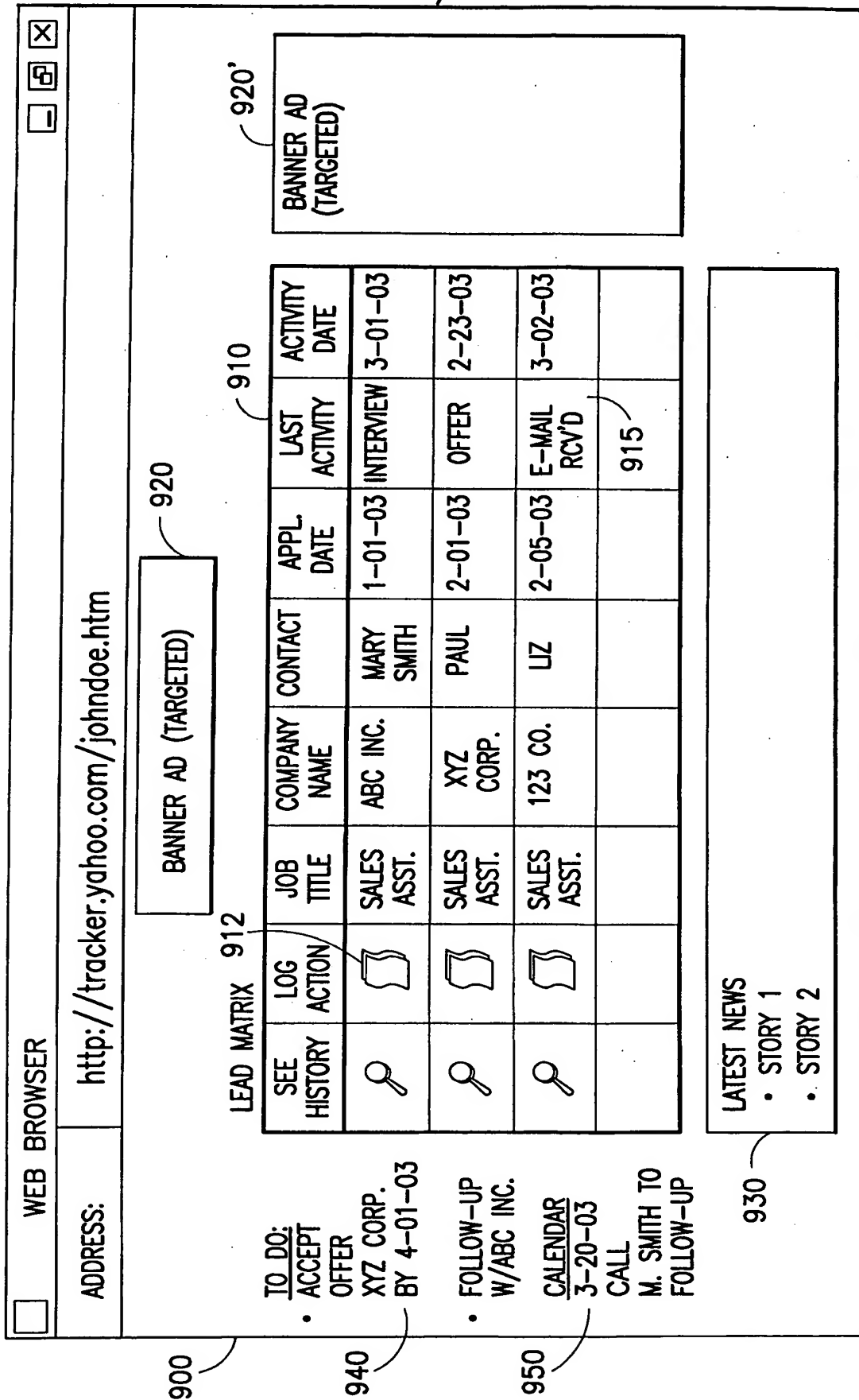


FIG.9

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## HotJobs Job Leads

### ACTIVE LEADS/ALL LEADS

INITIAL LEAD		<u>LINK AN E-MAIL</u>
JOB TITLE	MANAGER	<u>TO THIS JOB</u>
COMPANY	BOBCO	
APPLY DATE	2003-07-01	<u>CREATE A</u>
RESUME USED	STANDARD	<u>NEW ACTION</u>
APPLICATION METHOD	HotJobs	<u>SCHEDULE AN</u>
WHERE FOUND	HotJobs	<u>INTERVIEW</u>
JOB DESCRIPTION		

#### ACTION

ACTION	CONTACT
DESCRIPTION	PHONE SCREEN

CONTACT	SCHEDULE INTERVIEW
---------	--------------------

E-MAIL TO  
THIS CONTACT

OUTCOME	JANE RECRUITER
---------	----------------

NOTES	SHE ASKED A LOT ABOUT MY TRAVEL EXPERIENCE
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DATE	2003-06-10
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#### ACTION

ACTION	INTERVIEW
DESCRIPTION	FIRST INTERVIEW

CONTACT	SCHEDULE 2nd ROUND INTERVIEW
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E-MAIL TO  
THIS CONTACT

OUTCOME	JANE RECRUITER
---------	----------------

NOTES	INTERVIEW WENT WELL. MUST PUT TOGETHER WRITING SAMPLE FOR JANE.
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DATE	2003-06-15
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FIG.10